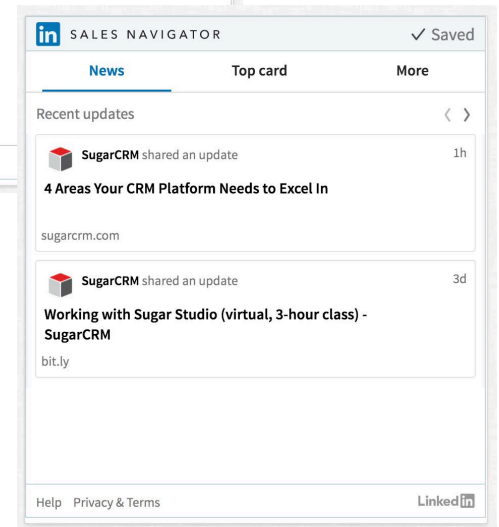
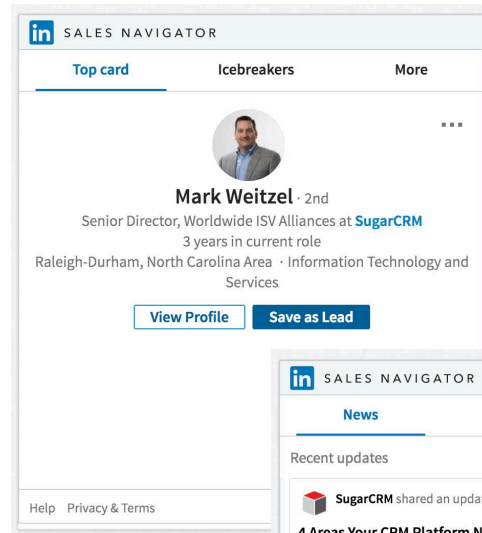


Sugar Connector For LinkedIn Sales Navigator

Bridge The Gap Between Sugar & LinkedIn Sales Navigator

Standardize All Sales Activity

LinkedIn Sales Navigator is a powerful prospecting tool empowering sales reps to intelligently target and engage with their prospects. With the Sugar Connector For LinkedIn Sales Navigator, no longer does this powerful sales tool have to be separate from their CRM. Reps can now standardize all sales activity to within Sugar saving them valuable time from having to toggle back and forth between applications. Target, engage, and close all within the same screen.



How It Works

Available as a dashboard in an account, lead, or contact record - the connector provides all relevant information about the account or prospect. Profile information is available in the business card view from basic account information to roles and work history of a prospect.

Identify commonalities between the you and your prospect through the icebreakers tab. Leverage your organization's network by discovering Related Leads powered by LinkedIn Sales Navigator's TeamLink functionality, and stay informed with up to date account information in the News tab.

Get Started Today

Contact your SugarCRM Sales Representative, Reseller Partner, or visit sugarexchange.sugarcrm.com to learn more about the Sugar Connector For LinkedIn Sales Navigator.

*Users must have a LinkedIn Sales Navigator Team or Enterprise License

US HEADQUARTERS

10050 North Wolfe Road | SW2-130
Cupertino, CA 95014
T: +1 408.454.6900 | F: +1 408.873.2872
www.sugarcrm.com

GLOBAL OFFICES

North America Cupertino, New York, Raleigh
Europe London, Minsk, Munich
Latin America Mexico City, Sao Paulo
Asia-Pacific Hong Kong, Sydney

